



# ERP projects **live on time** and budget

with Tabellae Best Practice Output Management solutions

**Quicker  
implementation**

**Reduced  
maintenance costs**

**Reduced  
project risks**





# FEWER PROBLEMS. MORE VALUE.

Leading ERP vendors take a shortcut  
with Tabellae Best Practice

**Business documents are usually not a core competency of most ERP vendors.  
The business area is cumbersome, risky, and difficult to the time estimate.  
Therefore, most ERP vendors rarely handle Document Output on their own.**

At Tabellae, we do nothing but business documents - every day. And we've done it at more than 500 ERP projects so far. Because it's our main core competency, our consultants specialize in challenging business-critical issues and implementing high-quality documents. That way, ERP vendors eliminate problem hours and can focus on the value-creating tasks in an ERP project.



## PROBLEM CREATORS

Problem hours create now-and-here solutions that are not well thought out, take too long, are cumbersome, create unconstructive dialogue with the customer, work poorly in practice and become expensive in the long run.



## VALUE CREATORS

Value-creating hours are where the ERP vendor brings its core competencies into play and creates smart solutions that optimize processes that make a lasting difference for customers.

# Tabellae brings your data to life

As long as everything runs smoothly, hardly anyone gives a thought to business documents. But what happens, for example, if minor changes to an invoice or a label take forever, or your maintenance costs go through the roof?

Tabellae's Output Management solution helps you work efficiently, support business processes and professionalize your communication.

Have a look underneath at the services you get.

## Lasernet software

Tabellae implements Lasernet standard software, empowering you to manage external business documents efficiently.

**Fast Maintenance**  
can be handled by non-technicals

**Advanced distribution**  
to all possible destinations:

- PDF, Paper, E-mail, SMS
- XML, EDI, OIQ, XLS, CVS, XLS, PEPPOL, FINVOICE
- Labels, barcodes and attachment



## Tabellae Best Practice Implementation

Predictable and thoroughly thought-out delivery based on +500 implementations.



## Tabellae Document package

The most common documents predefined with logo and colours in print og PDF saving time and bringing the project quickly to Test.



## Support and training

Tabellae is at your service up to 16 hours a day, five days a week when you need it - offering:

- Customer service
- Support
- Training
- Lasernet certification at Tabellae Academy



## Professional document handling

Your ERP-data is transformed into value creating documents that make you look good towards your customers.





# 10 reasons why leading ERP vendors recommend Tabellae Best Practice

1. **Coding directly in the ERP solution** is time-consuming and expensive, both in the construction, but especially in subsequent maintenance.
2. **Default options with documents are too simple** as advanced setups are not possible or require extensive coding.
3. Need for more **advanced distribution** options, e.g., EDI, XML, SMS, labels, etc.
4. Tabellae **creates documents more efficiently** and in professional design, thanks to the pre-defined document standards that you can build upon.
5. Eliminates unknowns and **reduces risks** in the implementation
6. Increases the likelihood of **going live within time and budget**
7. **A better total solution** for the customer with quicker time-to-market and more flexibility, because simple document changes can be made in-house
8. With Tabellae, the need for coding is reduced significantly, and **optimal system architecture** is kept
9. **Easy compliance** across different countries
10. **Document maintenance gets 20 times faster** for the customer, providing a cost-effective solution in the long run.

**Tabellae Best Practice** include a range of pre-defined documents ready to use, including invoice, order confirmation and label.



# THE REAL DIFFERENCE LIES IN...

## IMPLEMENTATION

3 times quicker implementation of ERP documents by including Tabellae

Document Management is often underestimated as a small task, at the end of an ERP project. However, analyzing the actual time consumption, ERP implementation projects often end up having taken approximately three times longer time than estimated. That quickly adds up to several hundreds of hours of extra costs that could have been avoided, if Tabellae was included.



Typical estimated implementation time consumption **in ERP scope**



Typical realized implementation time consumption **without Tabellae**



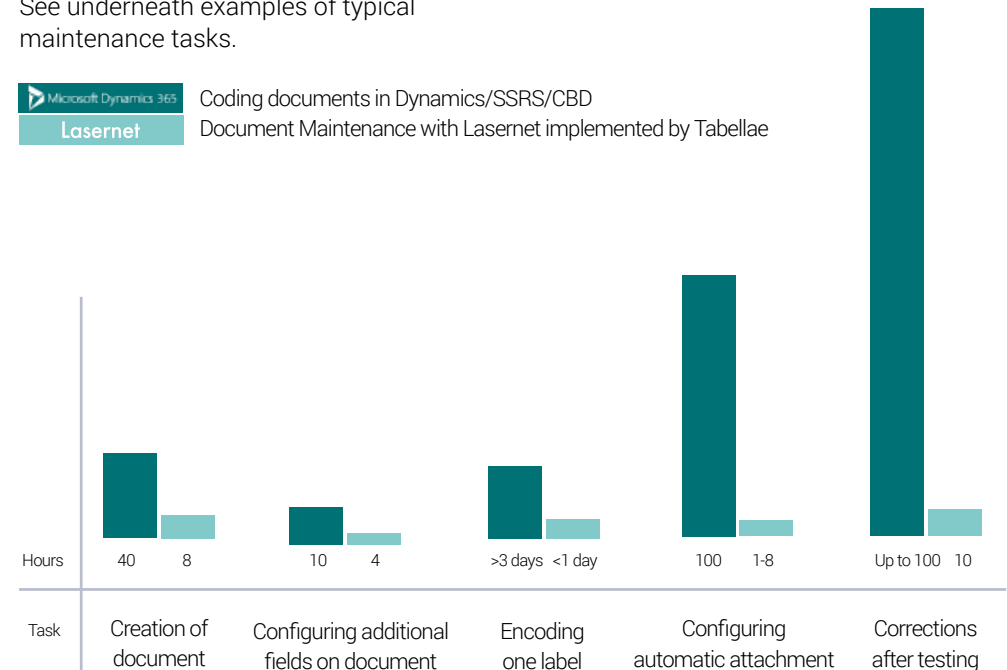
Implementation is on time and on budget **with Tabellae**



## + MAINTENANCE

Document maintenance is up to 20 times faster with Lasernetet

The daily time savings are massive, compared to coding documents in the ERP system (SSRS). In the long-run that makes Tabellae an excellent business case, typically resulting in a significantly fast ROI in less than six months. See underneath examples of typical maintenance tasks.



# An Output Management solution with a wide range of applications

Tabellae's Output Management solution facilitates a wide range of functionalities ranging from EDI to archiving, scanning and management of existing legislation and standards. The solution can even be used for incoming electronic documents at no extra costs.



Data synchronization



Output Management



EDI



Statistics and status reports



E-invoicing



Digital signature on invoice



Web archiving



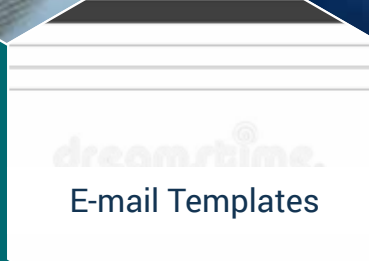
Sales Documents



Digital Mailbox



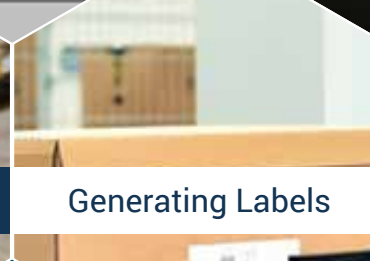
Text messages



E-mail Templates



Warehouse Mobile App



Generating Labels



Quality Management (GDPR)

# Reduce risks Don't underestimate your Output

At the beginning of an ERP project, it is easy to overlook the complexity of business documents. As a result, 90% of ERP projects are delayed, and 34% exceed budget\*. We recommend you don't underestimate Output Management and make sure to consider it early in the project.

At the beginning of any project, we ask a range of important questions to avoid unnecessary time spend, hidden costs, and to make the project more predictable.



## Do you know your business demands?

1. ERP upgrades
2. ERP changes
3. ERP projects
4. Standardizing
5. Change reports
6. Customer demands
7. Global standards
8. Legal entities
9. Risk reduction
10. Local legal demands
11. Graphic/branding
12. Archiving
13. M&A
14. GDPR
15. Branding
16. One to One
17. Legacy systems
18. Daily support
19. Time and cost



## Do you know your document demands?

- |                      |                                    |
|----------------------|------------------------------------|
| 1. Data fields       | 17. Attachments                    |
| 2. Variations        | 18. Cloud print                    |
| 3. Layout and design | 19. On-premise print               |
| 4. Barcodes          | 20. Input formats                  |
| 5. Labels            | 21. Output formats                 |
| 6. Languages         | 22. Calculations                   |
| 7. Environments      | 23. Graphs                         |
| 8. XML               | 24. JASON                          |
| 9. Field logic       | 25. Multiple distribution channels |
| 10. Date formats     | 26. TransPromo                     |
| 11. Number formats   | 27. Sorting                        |
| 12. Peppol           | 28. Quotations                     |
| 13. Finvoice         | 29. SMS                            |
| 14. OIOUBL           | 30. Follow me                      |
| 15. IDOC             |                                    |
| 16. Edifact (EDI)    |                                    |



## Have you allocated the resources?

### People

1. Project Manager
2. Solution Architect
3. Development Consultant
4. Functional Consultant

### Tools

1. Tabellae Project Method and Process flow
2. Tabellae Implementation Guide
3. Tabellae Worksheet Guide
4. Tabellae Project Scope Report
5. Tabellae Document Design Specification
6. Tabellae Standard Document Package with pre-configured documents
7. Pre-configured E-documents for OIOUBL, SVE-faktura, EHF, Finvoice and Peppol
8. Issue logs with Azure DevOps

\* Sources: Davide Aloini, 2012, s. 184. Herbert Nathan og Co. "Hvor er ERP-markedet på vej hen". William J. Stevenson, 2011, s. 525-526



# +500 HAPPY CUSTOMERS

Tabellae is the most specialized Document Management consultancy house in Europe. Talking to our customers and meeting their business needs is what drives us. With Tabellae Best Practice we incorporate our learnings from each project to ensure that every solution is an even better business case for our clients than the previous one.

With unusually many customer projects throughout Scandinavia, our industry experience spans wide from Production and Retail to Utility, Logistics, Distribution, Service, Food, Research, Organizations, and Finance. Contact us to hear our experiences with projects similar to yours.

See customer cases and more industry references on [www.tabellae.com](http://www.tabellae.com).





# Tabellae The world's greatest Output Management competencies



# WE LOOK FORWARD TO TALKING TO YOU!



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